

SOUTH PORTLAND CITY COUNCIL
POSITION PAPER OF THE INTERIM CITY MANAGER

SUBJECT:

ORDER #43-16/17 – Award of Bid #03-17 to O’Connor GMC, of Augusta, ME, for the purchase of two (2) 78 passenger school buses for the School Department. Passage requires majority vote.

POSITION:

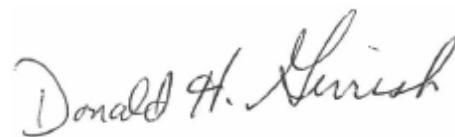
This item is brought forward at the request of the School Department to award a bid for the purchase of two (2) 78 passenger school buses. The School Board approved this purchase at its August 29, 2016 meeting.

The bid was advertised, mailed and emailed to six vendors and opened on August 5, 2016. Three bids were received from two vendors ranging in price from \$85,982 to \$87,991.

The lowest bid from W.C. Cressey & Son is for a bus that is in stock but does not meet specifications. Attached is a memorandum from Director of Transportation, Lisa Gadway, regarding this bid. She will be at Wednesday’s meeting to answer any questions.

REQUESTED ACTION:

Council approval of Order #43-16/17.



INTERIM CITY MANAGER

South Portland School Transportation Department

1142 Highland Avenue, South Portland, Maine 04106 Phone (207)767-7714 Fax (207)767-7715

To: City Council, City of South Portland

From: Lisa Gadway, Director of Transportation

RE: Approval for Bid #03-17

Date: August 30, 2016

As you may remember, the Board of Education included the purchase of two 78 passenger school buses in the FY 17 budget approved by the Council and; by voter referendum and also in the FY17 CIP plan approved by both the Board of Education and the City Council. The request I am putting forward is consistent with what the City Council has previously approved. The expense for these buses will be charged to account 0100-75-0000-2700-900-942-00-00-773600.

On July 15, 2016, the City of South Portland released bid #03-17 for two 78 passenger school buses.

Bids were opened on August 5, 2016 and were as follows:

| | |
|--------------------|--------------------------------------------------------------------------------------|
| W.C. Cressey & Son | \$ 87,991.00 per bus – manufactured by Thomas |
| W.C. Cressey & Son | \$ 85,982.00 per bus – manufactured by Thomas (alternate bid for in stock Inventory) |
| O'Connor Bus Sales | \$ 86,925.00 per bus – manufactured by Bluebird |

Note that the W.C. Cressey & Sons alternate bid is for buses that are in stock and do not have all of the requested specifications. Items such as 4 integrated seats instead of 8, no LED lights and no timer on the heated mirrors were among some of the specifications not met in our request.

My staff and I reviewed the quotation from each company and believe that the O'Connor Bus Sales bid is the most competitive and adequately meets the bid specifications. I recommended to the Board of Education, and the Board of Education approved on August 29th, the purchase of these buses from O'Connor Bus Sales. I now request that the City Council approve this purchase as well.

I am happy to answer any additional questions you may have at this time.

Respectfully;

Lisa Gadway
Director of Transportation

“We are dedicated to providing a friendly, safe and secure transportation experience to our students.”



BID RESULTS

FINANCE DEPARTMENT

GREGORY N. L'HEUREUX
Finance Director

KRISTIE BRADBURY
Deputy Finance Director

COLLEEN C. SELBERG
Purchasing Agent

Bid #03-17

TWO 78 PASSENGER SCHOOL BUSES

Bids for furnishing 2-78 Passenger School Buses for the City of South Portland School Department were opened on Friday, August 5, 2016 at 4:00 P.M. The bid was advertised, mailed and emailed to six (6) dealers. Two (2) bidder(s) responded.

| Vendor | Year, Make Model | Delivery Time | Price Each |
|-------------------------------|-------------------------|---------------|-------------|
| O'Connor GMC Augusta, ME | 2017 Bluebird CV3507 | 10 weeks ARO | \$86,925.00 |
| W.C. Cressey Kennebunk, ME | 2017 Thomas C-2341TS | 90 days ARO | \$87,991.00 |
| W.C. Cressey Kennebunk, ME | 2017 Thomas C-234TS | In Stock | \$85,982.00 |

Recommend Award to:

City Manager

Finance Director



CITY OF SOUTH PORTLAND

THOMAS E. BLAKE
Mayor

DON GERRISH
Interim City Manager

SALLY J. DAGGETT
Jensen Baird Gardner & Henry

EMILY F. CARRINGTON
City Clerk

District One
CLAUDE V. Z. MORGAN

District Two
PATRICIA A. SMITH

District Three
EBEN C. ROSE

District Four
LINDA C. COHEN

District Five
BRAD FOX

At Large
MAXINE R. BEECHER

At Large
THOMAS E. BLAKE

IN CITY COUNCIL

ORDER #43-16/17

ORDERED, that award of Bid #03-17 be and hereby is made to O'Connor GMC, of Augusta, ME, in the amount of eighty-six thousand nine hundred twenty-five dollars (\$86,925) for the purchase of two (2) 78 passenger school buses for the School Department.

Said amount shall be charged to Account #0100-75-0000-2700-900-942-00-00-773600.

Fiscal Note: \$86,925

Dated: September 7, 2016