

South Portland City Council
Position Paper of the City Manager

Subject:

ORDER #169-13/14 – Award of Bid #29-14 be and hereby is made to Winslow Technology Group, of Waltham, MA, for the purchase of VMware Host Server Hardware. Passage requires majority vote.

Position:

This award of bid is for VMware Host Server Hardware for the Information Technology Department. This item was funded in the FY15 CIP in the amount of \$35,000.00.

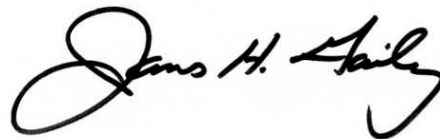
The bid was advertised, mailed and e-mailed to twenty vendors. The City received only one bid for 3 Dell PowerEdge 720 Servers from Winslow Technology Group of Waltham, MA. Winslow registered first with Dell as a preferred vendor. As a preferred vendor, Dell offers higher discounts than they would to the other vendors. Winslow Technology Group submitted a bid of \$34,938.00 for the specified equipment.

The cost of this purchase will be funded from Information Systems - VMware Host Server Hardware account – CIP FY15.

Included is a memorandum from Chris Dumais regarding this item. He will be at Monday's meeting to answer any questions.

Requested Action:

Council passage of ORDER #169-13/14.

A handwritten signature in black ink, appearing to read "James H. Fairly". The signature is fluid and cursive, with a large loop at the end.



CITY OF SOUTH PORTLAND

GERARD A. JALBERT
Mayor

JAMES H. GAILEY
City Manager

SUSAN M. MOONEY
City Clerk

SALLY J. DAGGETT
Jensen Baird Gardner & Henry

IN CITY COUNCIL

ORDER #169-13/14

District One
MICHAEL R. POCK

District Two
PATRICIA A. SMITH

District Three
MELISSA E. LINSOTT

District Four
LINDA C. COHEN

District Five
GERARD A. JALBERT

At Large
MAXINE R. BEECHER

At Large
THOMAS E. BLAKE

ORDERED, that award of Bid #29-14 be and hereby is made to Winslow Technology Group, of Waltham, MA, in the amount of thirty-four thousand nine hundred and thirty-eight dollars (\$34,938.00) for the purchase of VMware Host Server Hardware.

Said amount shall be charged to the FY15 Information Systems - VMware Host Server Hardware Account #415565 - 650400 – 15553.

Fiscal Note: \$34,938.00

Dated: June 16, 2014

TO: James Gailey, City Manager
FROM: Chris Dumais, Information Technology Director
RE: Bid #29-14 Dell PowerEdge 720 Servers
DATE: June 11, 2014

Dear Mr. Gailey;

The City IT department issued a request for proposals for updated VMware Host Server Hardware . The City purchased 3 servers back in 2010 to host its virtual server infrastructure. These servers currently host 90 virtual servers that include the City's email, financial, and public safety systems. These servers also host many of the South Portland School Departments critical systems. Server hardware has a production life expectancy of 5 years and these have reached their end of useful production life.

RFP #29-14 was issued to over 20 vendors seeking a quotation for 3 Dell PowerEdge 720 Servers. Winslow Technology Group of 303 Wyman St, Waltham MA was the only vendor to respond. This was due to Winslow registering first with Dell as a preferred vendor. As a preferred vendor, Dell offers higher discounts than they would to the other vendors. There was no other company that could have provided a better priced quote than Winslow.

I will be at the City Council meeting on June 16, 2014 to answer any questions. Thank you for your consideration of this purchase.

Respectfully Submitted,



Chris Dumais
Information Technology Director

Information Systems - VMware Host Server Hardware
\$ 34,938.00 415565 - 650400 – 15553



FINANCE DEPARTMENT

GREGORY N. L'HEUREUX
Finance Director

KRISTIE BRADBURY
Deputy Finance Director

COLLEEN C. SELBERG
Purchasing Agent

Invitation to Bid

Dell PowerEdge 720 Servers

Sealed bid for providing three Dell PowerEdge 720 Servers to the City of South Portland Information Technology Department, as specified below, in the attached specifications, will be received by the City Purchasing Agent, Room 105, City Hall, 25 Cottage Road, South Portland, Maine 04106, until 2:00 p.m., Thursday, May 29, 2014 at which time, they will be publicly opened and read aloud. Proposals received after the above stated day and time will not be considered.

Bids shall be submitted in detail including item descriptions and part numbers in sealed envelopes, plainly marked "Bid # Dell PowerEdge 720 Servers" and shall be addressed to the Purchasing Agent at the above address.

All equipment offered on this bid shall be brand-new and the latest type available.

Bidder must attach a separate sheet to their bid listing any deviation from the specifications shown. If no attachment is provided, it will be assumed that the item being bid meets the specifications.

If the equipment offered by a bidder under the attached specifications meets the specifications except for minor factors and if it shall be determined by the City that these minor variations from the specifications do not prevent the equipment being bid from performing as satisfactorily or from being as good as equipment fully meeting these specifications, then these minor variations from the specifications may be waived by the City, if it deems it to be to its advantage, and the equipment with the waived variations in specifications will be accepted as fully meeting these specifications.

Since a prompt delivery is required, delivery time, as well as price, may be a factor in determining the award of this bid.

It is the custom of the City of South Portland to pay its bills within 20 to 30 days following delivery of and receipt of bills for all items covered by the purchase order. In submitting bids under attached specifications, bidders should take into consideration all discounts, both trade and time, allowed in accordance with the above payment policy. All bidders should quote net prices, therefore, exclusive of all Federal Excise Taxes and Sales Taxes.

The City of South Portland reserves the right to waive all informalities in bids, to accept any bid or any portion thereof, or to reject any or all bids should it be deemed in its best interest to do so. Except as otherwise required by law or as specifically provided to the contrary herein, the City shall govern the award of this bid's purchasing ordinance.

Colleen C. Selberg
Purchasing Agent

SPECIFICATIONS

City of South Portland Information Technology Department For (3) Three

Dell PowerEdge 720 Servers

4/2/2014

The Dell Online Store: Build Your System



Print Summary

PowerEdge R720 - Fully Customizable



My Selections All Options

• PowerEdge R720 - Fully Customizable

Date	4/2/2014 12:39:47 PM Central Standard Time			
Catalog Number	8 Retail rc1034420			
Catalog Number / Description	Product Code	Qty	SKU	Id
PowerEdge R720: PowerEdge R720, Intel® Xeon® E-26XX Processors	R720E	1	[210-ABVP][591-BBBP]	1
Processor: Intel® Xeon® E5-2640 v2 2.00GHz, 20M Cache, 7.2GT/s QPI, Turbo, HT, 8C, 95W, Max Mem 1600MHz	E52640V	1	[331-4508][338-BCZZ]	1550
Additional Processor: Intel® Xeon® E5-2640 v2 2.00GHz, 20M Cache, 7.2GT/s QPI, Turbo, HT, 8C, 95W	2E52641	1	[317-8688][331-4508][338-BDBP]	1551
Memory Configuration Type: Performance Optimized	PEOPT	1	[331-4428]	1562
Memory DIMM Type and Speed: 1600 MHz RDIMMS	1600RD	1	[331-4424]	1561
Memory Capacity: 16GB RDIMM, 1600MT/s, Low Volt, Dual Rank, x4 Data Width	16GBRLR	12	[319-1812]	1560
Operating System: No Operating System	NOOS	1	[420-6320]	1650
OS Media Kits: No Media Required	NOMED	1	[421-6736]	1652
Chassis Configuration: 3.5" Chassis with up to 8 Hard Drives	358HD	1	[342-3587]	1530
RAID Configuration: RAID 1 for H710PH710/H310 (2 HDDs)	R1H7H3	1	[331-4381]	1540
RAID Controller:				

4/2/2014

The Dell Online Store: Build Your System

PERC H710P Integrated RAID Controller, 1GB NV Cache	FH710PI	1	[342-3531]	1541
Hard Drives:				
300GB 15K RPM SAS 6Gbps 3.5In Hot-plug Hard Drive	30015AP	2	[342-2078]	1570
Power Supply:				
Dual, Hot-plug, Redundant Power Supply (1+1), 750W	RPS750	1	[331-4605]	1620
Power Cords:				
NEMA 5-15P to C13 Wall Plug, 125 Volt, 15 AMP, 10 Feet (3m), Power Cord	125V10F	2	[310-8509]	1621
Power Management BIOS Settings:				
Power Saving Dell Active Power Controller	DAPC	1	[330-5116]	1533
Embedded Systems Management:				
IDRAC7 Enterprise with Vflash, 8GB SD Card	IDREM/8	1	[342-1413][421-5339]	1515
Embedded NIC Ports:				
Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card	5780DA	1	[430-4428]	1518
Host Bus Adapter/Converged Network Adapter:				
Brocade 825, Dual Port 8Gb Fibre Channel HBA, Low Profile	B825LP	1	[342-3539]	1516
Rack Rails:				
ReadyRails™ Sliding Rails With Cable Management Arm	RRCMA	1	[331-4433]	1610
Bezel:				
Bezel	BEZEL	1	[318-1375]	1532
Internal Optical Drive:				
DVD ROM, SATA, Internal	DVD	1	[313-9092]	1600
System Documentation:				
Electronic System Documentation and OpenManage DVD Kit for R720	EDOCS	1	[331-5914]	1590
PCIe Riser:				
Risers with up to 6, x8 PCIe Slots + 1, x16 PCIe Slot	R68P1P	1	[331-4440]	1510
Shipping:				
PowerEdge R720 Shipping	SHIP	1	[331-4437]	1500
Hardware Support Services:				
ProSupport Plus: 5 Year Mission Critical 2 hr Onsite Service	PSP5Y2H	1	[939-2678][939-2768][951-2015][951-7887][951-7893][951-7923]	29
Installation Services:				
No Installation	NOINSTL	1	[900-9997]	32
Remote Consulting Service:				
Declined Remote Consulting Service	NORCS	1	[973-2426]	35
Proactive Maintenance:				
Proactive Maintenance: 1 event per year, Remote Delivery, 5 Year	ENTM1R5	1	[988-7398]	33
Proactive Systems Management:				
Dell Proactive Systems Management	PSM	1	[909-0269]	30

 Print

Better IT Solutions

303 Wyman St. , Ste 210, Waltham, MA 02451-1253
 t. (781) 471-5021 f. (617) 507-6427

Number WTGQ1712
 Date May 29, 2014
 Expiration 6/28/2014

Sold To

City of South Portland
 25 Cottage Rd
 South Portland, ME 04106

Phone 2077673201
 Fax

Ship To

City of South Portland
 25 Cottage Rd
 South Portland, ME 04106

Phone 2077673201
 Fax

Account Executive

Chris Newton
 (508) 377-8535
 chris@winslowtechgroup.com

Dell PowerEdge R720

Line	Qty	Description	Unit Amount	Ext. Amount
1	3	PowerEdge R720	\$19,858.00	\$59,574.00
2		PowerEdge R720, Intel Xeon E-26XX Processors		
3		PowerEdge R720 Motherboard, TPM		
4		Dell Hardware Limited Warranty Plus On Site Service Extended Year		
5		Dell Hardware Limited Warranty Plus On Site Service Initial Year		
6		Dell ProSupport Plus. For tech support, visit www.dell.com/prosupport/regionalcontacts		
7		ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended		
8		ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year		
9		ProSupport Plus: 7x24 HW/SW Tech Support and Assistance, 5 Year		
10		Dell Proactive Systems Management - visit www.dell.com/Proactive to configure your service		
11		On-Site Installation Declined		
12		Proactive Maintenance Service, PE, 1 Event per yr, 5yr		
13		PowerEdge R720 Shipping		
14		Risers with up to 6, x8 PCIe Slots + 1, x16 PCIe Slot		
15		Broadcom 57810 Dual Port 10Gb Direct Attach/SFP+ Network Adapter		
16		VFlash, 8GB SD Card for iDRAC Enterprise		
17		iDRAC7 Enterprise		
18		Brocade 825, Dual Port 8Gb Fibre Channel HBA		

Line	Qty	Description	Unit Amount	Ext. Amount
19		Broadcom 57800 2x10Gb DA/SFP+ + 2x1Gb BT Network Daughter Card		
20		3.5" Chassis with up to 8 Hard Drives		
21		Bezel		
22		Power Saving Dell Active Power Controller		
23		RAID 1 for H710P/H710/H310 (2 HDDs)		
24		PERC H710P Integrated RAID Controller, 1GB NV Cache		
25		Heat Sink for PowerEdge R720 and R720xd		
26		Intel Xeon E5-2640v2 2.0GHz, 20M Cache, 7.2GT/s QPI, Turbo, HT, 8C, 95W, Max Mem 1600MHz		
27		DIMM Blanks for Systems with 2 Processors		
28		Heat Sink for PowerEdge R720 and R720xd		
29		Intel Xeon E5-2640v2 2.0GHz, 20M Cache, 7.2GT/s QPI, Turbo, HT, 8C, 95W, Max Mem 1600MHz, 2nd Proc		
30		(12) 16GB RDIMM, 1600MT/s, Low Volt, Dual Rank, x4 Data Width		
31		1600 MHz RDIMMS		
32		Performance Optimized		
33		(2) 300GB 15K RPM SAS 6Gbps 3.5in Hot-plug Hard Drive		
34		No System Documentation, No OpenManage DVD Kit		
35		DVD ROM, SATA, INTERNAL		
36		ReadyRails Sliding Rails With Cable Management Arm		
37		Dual, Hot-plug, Redundant Power Supply (1+1), 750W		
38		(2) Power Cord, NEMA 5-15P to C13, 15 amp, wall plug, 10 feet / 3 meter		
39		No Operating System		
40		No Media Required		
41	1	Customer Discount on Hardware	-\$24,696.00	-\$24,696.00

SubTotal	\$34,878.00
Shipping	\$60.00
*Total	\$34,938.00

*Plus Applicable Taxes

**Support Term: